Implementation of a cleaner production program in a Brazilian wooden furniture factory

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Abstract

The cleaner production (CP) methodology was implemented in an industry in the furniture sector as a management tool for achieving eco-efficiency and obtaining environmental and economic benefits. Based on the application of CP principles to a Brazilian furniture factory, audits of raw material and water consumption were proposed for the manufacturing divisions of this company and for the generation of solid waste and effluents. Tools were implemented for assessing material flow, aimed at the development and analysis of the mass balances of the processes involved. These tools supported the identification, evaluation and implementation of actions addressing five CP opportunities that were preventative in nature, resulting in reduced generation of solid wastes and liquid effluents and a decrease in the inflow of raw material inputs and water. A saving of 66% in water and 3% in raw materials consumption was obtained, and there had been a reduction of 23% in the solid waste and 93% in the effluents generation. The production cost per unit was on average US$ 0.14 lower than before. The economy of wood will prevent the cutting of around 3900 adult pine trees and the emission of 13,100 kg of carbon dioxide equivalent in the waste and raw materials transport, which is an additional environmental gain.

1. Introduction

It has been increasingly observed that the use of tools or techniques for the prevention or reduction of the generation of wastes, effluents and emissions in industrial operations, such as the implementation of cleaner production (CP) methodology, are becoming a priority. This is not only due to progressive environmental awareness in our global society, with a consistent demand for environmentally friendly products, but also to the growing pressure on finite natural resources imposed by corporations, resulting in reduced generation of solid wastes and liquid effluents and a decrease in the inflow of raw material inputs and water. A saving of 66% in water and 3% in raw materials consumption was obtained, and there had been a reduction of 23% in the solid waste and 93% in the effluents generation. The production cost per unit was on average US$ 0.14 lower than before. The economy of wood will prevent the cutting of around 3900 adult pine trees and the emission of 13,100 kg of carbon dioxide equivalent in the waste and raw materials transport, which is an additional environmental gain.

The CP methodology proposed by United Nations Environment Program (UNEP) together with the United Nations Industrial Development Organization (UNIDO) is a pollution prevention program based in the waste management and in the misuse of energy and materials (UNIDO/UNEP, 1991).

The CP methodology is defined as “the continuous application of a preventive environmental strategy that is integrated to processes, products and services in order to increase the eco-efficiency and to reduce the risks to humans and the environment. The CP can be applied to processes used in any sector of the economy, in the products themselves or services” (CETESB/UNEP, 2002).

Brazilian furniture manufacturing is an important sector of the national economy; its products are mainly fabricated with wood, which comes from planted pine forests. Using wood as raw material, the furniture industry generates wood wastes that are proportional to the input of wood in the production processes (Daian and Ozarska, 2009). The betterment of operational practices, the technological changes and the reduction of waste amounts through reuse, recycling and remanufacture already represent a move toward a cleaner production (Ehrenfeld and Gertler, 1997) and are aspects that must be considered to identify the CP opportunities that will make the wood consumption more rational and sustainable (Eshun et al., 2012). Moreover, technological innovation in furniture manufacturing had become very important for the competitiveness and the maintenance of that sector (Vickery et al., 1997), and a good way to improve its environmental and financial conditions is to carry out CP programs (Nascimento, 2009; Riul, 2010; Oliveira and Araújo, 2009).

This paper reports the experience of implementing a CP program in the paneling division of the furniture factory Mod Line Corporate Solutions, Ltd., which counts for 15% of Brazilian market
of doors and partition panels (Mod Line Corporate Solutions Ltd.,
Personal communication).

As it commercializes several corporate products, “from floor to
to roof”, the Mod Line is characterized by the separation of
manufacturing processes into divisions; among them, the
carpentry, metallurgy, raised floor, surface chemical treatment,
electrostatic painting, profiling, paneling, internal assembly, fin-
ishing and upholstery divisions are the most relevant.

The implementation of a CP program in the paneling division,
which is the Mod Line factory’s most important division, enabled
a decrease in wood, packing (corrugated cardboard, plastic tape)
and water consumption as well as in solid waste.

As the manufacturing processes in the paneling division is
similar to that of almost all wooden furniture factories, since they
use the same raw materials, adopt the same operating procedures
and generate the same type of waste, the results obtained in Mod
Line factory can motivate other wooden furniture industries to put
CP practices into action in their production units.

2. Study methodology and development

The CP program carried out in the furniture factory Mod Line
was based on the methodology recommended by UNEP and UNIDO
(UNIDO/UNEP, 1991). The methodological sequence sought to
reproduce the environmental diagnostic and prognostic phases of
the National Center for Clean Technology (CNTL), which include five
stages: (1) planning and organization, (2) pre-evaluation, (3)
evaluation, (4) feasibility studies and (5) implementation; those
stages are subdivided into twenty steps. The CNTL is located in the
Industries Federation of Rio Grande do Sul (FIERGS) together with the
Regional Department of the National Service of Industrial
Learning (SENAI-Rio Grande do Sul) since 1995 (UNIDO/UNEP,
1995; Germany Federal Environment Ministry, 1997; Schnitzer,
1995).

This paper presents the actions performed within the first 18
months after the start of the CP program.

2.1. Planning and organization stage

To enlist support among the company’s upper management and
employees who would be involved in the program, comprising the
CP team, several lectures were given, aimed at raising awareness
about the importance of environmental issues and the benefits of
implementing a CP program in the company. In the preliminary
stages, barriers to be overcome during development of the CP
program were identified, and in conjunction with the company’s
upper management, the general objective of the CP program was
defined to improve the environmental and economic performance
of the industrial plant.

2.2. Pre-evaluation stage

Concerning the scope of the CP program, it was decided that,
initially, one of the divisions of the company would be selected for
implementation. The choice of the division was based on prognostic
results and reports from the Eco-Inspector Plus program, which aims to indicate the areas or manufacturing divisions with the greatest potential for environmental and economic responses to
the implementation of CP methodology. The Eco-Inspector Plus
program was developed by the Northwestern Switzerland Univer-
sity of Applied Sciences (FHNW) (Eco Inspector, 2006), and it was
made available by the Sustainable Industrial Production Center
(CEPIS), located in the State of Paraiba, Brazil. The CEPIS serves as
a reference center on CP for the northeastern region of Brazil,
resulting from Brazilian Micro and Small Business Support Service
(SEBRAE) collaboration in the State of Paraiba, in partnership with
the Swiss State Secretariat on the Economy (SECO) and with the
technical support of FHNW (CEPIS-Sustainable Production Center,
2007). The Eco-Inspector Plus software enables a semi-
quantitative evaluation of the production process based on the
knowledge of managers and factory division supervisors, who were
asked to make a preliminary analysis of the development of
industrial operations, i.e., a quick scan, by selecting the appropriate
options for each area in the spreadsheet cells generated by the
program. Each option selected may be complemented by
comments and explanations of reasons for their selection. The
completed spreadsheets and the resulting tables and diagrams
supported the selection of processes to be investigated in more
detail in the subsequent stages and steps recommended by the CP
methodology.

A meeting with company management was conducted to select
the focus for implementing the CP methodology, and the division in
which the CP program would be implemented was identified. The
analysis of the results from the reports generated by the Eco-
Inspector Plus program indicated three divisions with the greatest
economic and environmental potential for implementation of a
CP program: the raised floor division, the upholstery division and
the paneling division. Together with the company management, it
was determined that the CP program would be developed for the
paneling division. The following factors were considered in that
choice: (1) the paneling division represents 50% of Mod Line’s
turnover, (2) doors and partition panels have a small aggregate
value, and any lessening of production costs increases their
competitiveness in the market, (3) the division’s industrial waste-
treatment station (ETEI) had a serious operational problem,
and the company management expected that the CP program could
help solving it.

Wood, wood fiber materials and glue are used to produce doors
and panels; water is employed in producing adhesive and in cleaning
the factory area. Doors and panels are made from two flat sheets of
pressed wood fibers, which are glued on the edges to an internal
timber frame filled with a honeycomb structure of kraft paper.
Finally, doors and panels are packed with a plastic wrap, stacked up
on wooden pallets in piles of 34 units and tied with rigid plastic tape.

Moving on to the second stage of the CP methodology, a global
qualitative flowchart, shown in Fig. 1, and another, more detailed,
qualitative chart highlighting the processes involved in the
paneling division were constructed. Entry data for material inputs
and outputs of by-products, waste and effluents at each stage of the
paneling division were collected at the “factory floor” (in loco) by
measuring the amounts of all raw materials and water used and the
amounts of by-products, waste and liquid effluents generated, as
the company did not previously have reliable quantitative data.

A member of the CP team measured the weights of raw mate-
rials and waste in balances suited to the quantities; the time
required for it varied depending on the amounts consumed or
generated, the environmental and economic relevance of each
material as well as the degree of its standardization. He also
measured the volume of process water and effluents using meters
that were placed at strategic points along the production line; the
measurements were done fortnightly.

In making the measurements it was taken into account that the
process is continuous, its interruptions are occasional and the final
products are quite similar to one another. Thus the results are reliable,
even though they were obtained employing low-cost techniques.

2.3. Evaluation stage

Once the CP program to be implemented in the paneling divi-
sion had been defined, the third stage of the methodology was
initiated with an elaboration of balance sheets for the materials and water used for the entire panel and door manufacturing process in the form of two process flowcharts, one for door manufacturing and another for panel manufacturing. Here, all of the inputs and outputs of material were recorded, and a global balance sheet of materials for the manufacturing process of panels and doors of this division was also made, as shown in Table 1. In developing the material and water balance sheets, an annual production of 448,800 panels and 76,200 doors was assumed.

In the third stage, the sources and causes of the generation of waste and liquid effluents were identified, and the CP opportunities to be addressed were identified and selected in brainstorming meetings with the CP team, accomplished with the help of flowcharts and material and water balance sheets. The CP opportunities were named for ease of reference; they were grouped in chronological order of implementation, as defined by operational and technological demands and the necessary scope of technical, economic and environmental feasibility studies.

The selected CP opportunities were the following: (1) a reduction in the generation of surplus corrugated cardboard used for the packaging of panels and doors, (2) a reduction in the generation of rigid plastic tape waste from the packaging of panels and doors, (3) the reduction of wood waste from the manufacturing of frames used in the production of doors and dividing panels, (4) reductions in effluent generated for the ETEI of the paneling division and the consumption of chemical products for the treatment of this effluent and (5) the reduction of mud generation at the ETEI of the paneling division.

2.4. Feasibility studies and the implementation of actions addressing the CP opportunities

The fourth and fifth stages recommended in the CP methodology were developed sequentially, with the completion of preliminary technical, economic and environmental feasibility studies regarding the previously identified CP opportunities and the implementation of actions addressing the selected CP opportunities.

Thereafter, only input and output of materials related to the results of CP actions, were quantified using the same measurement techniques presented above (item 2.2).

3. Identification and implementation of actions addressing the CP opportunities and the results achieved

Taking into account the specific components of the CP opportunities addressed and the respective solutions adopted, the results obtained for each individually were reported, as highlighted below.

3.1. Opportunity for reduction in the generation of surplus corrugated cardboard generated in the packaging of panels and doors

This CP opportunity was identified upon analysis of the procedures conducted by operators during the packaging of doors and dividing panels, where excess waste of corrugated cardboard was observed, because the cardboard is purchased in
the form of reels wider than the panels and doors and is cut to a length greater than that of either product. It was investigated whether there would be any operational problems if the cardboard were purchased at the exact width of the panels and doors and cut exactly to the same length as those products, so as to avoid cardboard waste, and it was found that this would be feasible.

Therefore, the company began buying corrugated cardboard bobbins of the same width as the panels and doors, and the employee responsible for cutting the cardboard was instructed to cut it to the exact lengths of the manufactured pieces. Another instruction given to that employee regarding the use of corrugated cardboard addressed the case in which some cardboard was left at the end of the reel, i.e., a piece of a length not corresponding to either the panels or the doors. In this case, the employee should glue this piece of cardboard to another piece at the beginning of a new cardboard reel and then measure the length needed for the packaging of the product.

The preliminary feasibility study for this CP opportunity demonstrated an opportunity for a change in raw material, with low cost and simple implementation, where no other feasibility studies were necessary. It was observed that, after the implementation of this CP opportunity, for annual production of 448,800 panels and 76,200 doors for commercial rooms in this division, these changes achieved a saving of 4789 kg of corrugated cardboard (4789 kg no longer consumed, of which 499 kg was not generated as waste); see Table 2.

The economic benefit obtained was US$ 2138.00 a year, corresponding to the cost of purchasing 4789 kg of corrugated cardboard. The market value of the material was used as a reference to calculate the economic benefit, including freight but excluding recoverable taxes. As an environmental benefit, the consumption of natural resources (e.g., water, electric and thermal power, and wood) necessary for the manufacture of 4789 kg of corrugated cardboard was eliminated, in addition to the fuel that would be consumed in transporting the cardboard from the manufacturer to the company and that consumed in transporting the waste (no longer being generated) to its destination for disposal.

### Table 1
General balance of materials for the production of panels and doors, before the implementation of the CP program in the paneling division.

<table>
<thead>
<tr>
<th>Material</th>
<th>Amount (kg)</th>
<th>Total material (kg)</th>
<th>Waste and effluents (kg)</th>
<th>Total waste (kg)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phreatic well water/treated</td>
<td>310 m³</td>
<td>10,635,225 kg</td>
<td>Effluent</td>
<td>1,449,572 kg</td>
</tr>
<tr>
<td>Wooden boards</td>
<td>1,856,059 kg</td>
<td>7,390,062 kg</td>
<td>Fine rigid plastic tape</td>
<td>200 m³</td>
</tr>
<tr>
<td>Duraplac plates</td>
<td>386,219 kg</td>
<td>94,512 kg</td>
<td>Small slats</td>
<td>362 kg</td>
</tr>
<tr>
<td>Kraft honeycomb cardboard</td>
<td>347,606 kg</td>
<td>15 m³</td>
<td>Small beans</td>
<td>4535 kg</td>
</tr>
<tr>
<td>Wheat flour</td>
<td>17,294 kg</td>
<td>133 kg</td>
<td>Wood waste</td>
<td>6594 kg</td>
</tr>
<tr>
<td>Urea formaldehyde resin</td>
<td>142 kg</td>
<td>365 kg</td>
<td>Waste resin drums</td>
<td>504,957 kg</td>
</tr>
<tr>
<td>Catalyst</td>
<td>133 kg</td>
<td>213 kg</td>
<td>Dry glue</td>
<td>1956 kg</td>
</tr>
<tr>
<td>Sulphuric acid</td>
<td>13 kg</td>
<td>84,073 kg</td>
<td>Wooden pallets</td>
<td>5280 kg</td>
</tr>
<tr>
<td>Granulated urea</td>
<td>84 kg</td>
<td>85,215 kg</td>
<td>Protective covers</td>
<td>101,170 kg</td>
</tr>
<tr>
<td>Staples</td>
<td>17 kg</td>
<td>356 kg</td>
<td>Wood gratings</td>
<td>63,157 kg</td>
</tr>
<tr>
<td>Filter pads</td>
<td>92 kg</td>
<td>238,808 kg</td>
<td>Thick rigid plastic tape</td>
<td>31,702 kg</td>
</tr>
<tr>
<td>ETEI chemical products</td>
<td>1 kg</td>
<td>2383 kg</td>
<td>Empty catalyst bags</td>
<td>1295 kg</td>
</tr>
<tr>
<td>Shrink plastic</td>
<td>85,215 kg</td>
<td>39,160 kg</td>
<td>Package plastic</td>
<td>100 kg</td>
</tr>
<tr>
<td>Corrugated cardboard</td>
<td>84,073 kg</td>
<td>365 kg</td>
<td>Empty flour bags</td>
<td>299 kg</td>
</tr>
<tr>
<td>Protective covers</td>
<td>133 kg</td>
<td>2383 kg</td>
<td>ETEI mud</td>
<td>323 kg</td>
</tr>
<tr>
<td>Rigid plastic tape</td>
<td>133 kg</td>
<td>238,808 kg</td>
<td>Dirty filter pads</td>
<td>45,236 kg</td>
</tr>
<tr>
<td>Wooden beams</td>
<td>85,215 kg</td>
<td>356 kg</td>
<td>Evaporated water</td>
<td>213 kg</td>
</tr>
<tr>
<td>Slats</td>
<td>85,215 kg</td>
<td>238,808 kg</td>
<td>Panel/door sawdust</td>
<td>15 m³</td>
</tr>
<tr>
<td>Nails</td>
<td>85,215 kg</td>
<td>238,808 kg</td>
<td>Surplus shrink plastic</td>
<td>661,584 kg</td>
</tr>
<tr>
<td>Total material (kg)</td>
<td>10,635,225 kg</td>
<td></td>
<td>Total waste (kg)</td>
<td></td>
</tr>
<tr>
<td>Total water (m³)</td>
<td>310 m³</td>
<td></td>
<td>Total effluent (m³)</td>
<td></td>
</tr>
</tbody>
</table>

### Table 2
Benefits obtained from the reduction of surplus corrugated cardboard consumption.

<table>
<thead>
<tr>
<th>Material specifications</th>
<th>Amount consumed (kg/year)</th>
<th>Waste specifications</th>
<th>Amount generated (kg/year)</th>
<th>Specified type of disposal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corrugated cardboard</td>
<td>39,160</td>
<td>Surplus cardboard</td>
<td>499</td>
<td>Before CP</td>
</tr>
<tr>
<td>Corrugated cardboard</td>
<td>34,371</td>
<td>Surplus cardboard</td>
<td>0</td>
<td>After CP</td>
</tr>
<tr>
<td>Corrugated cardboard</td>
<td>4789</td>
<td>Surplus cardboard</td>
<td>499</td>
<td>Benefit obtained</td>
</tr>
</tbody>
</table>
When this CP opportunity was identified, it was requested that the purchasing division of the company solicits suppliers of pneumatic taping equipment and purchases a new taper compatible with the required procedure.

The preliminary feasibility study for this CP opportunity demonstrated that it was an opportunity that was simple to implement at a moderate cost, as it was based on a technological change involving the reuse of waste from the company itself. The technical feasibility study, performed with a pneumatic taper loaned for testing, demonstrated that the new equipment provided the required performance, meeting the operational needs for bonding the reused thicker rigid plastic tape. The economic feasibility study indicated that the calculated invested capital recovery period was 1.13 years, assuming an investment of US$ 8333.00 for the purchase of a new pneumatic taper.

After the implementation of this CP measure, with an annual production of 448,800 panels and 76,200 doors, 2383 kg of rigid plastic tape was saved, and 11 kg of tape waste was no longer generated. Additionally, 2890 kg of the thicker rigid plastic tape was no longer wasted, and 18 kg of plastic and 24 kg of cardboard rolls for the plastic tape packaging were saved, as shown in Table 3. (The thicker rigid plastic tape, now being reused, has a mass per linear meter approximately 21% higher than that of the rigid plastic tape that was previously used).

After the end of the investment recovery period, a saving of US$ 7381.10 was obtained, the amount previously spent on the purchase of 2383 kg of rigid plastic tape, as calculated from the market value of the material in US$/kg, including the freight and excluding recoverable taxes. As an environmental benefit, the savings in power, raw material and inputs used in the production of 2383 kg of rigid plastic tape that were previously consumed are highlighted. Also highlighted are the fuel savings for the transport of tape from the manufacturer to the company and for the delivery of 2900 kg of thick rigid tape discarded, in addition to the surplus plastic tape previously being consumed and the transport of 41 kg of plastic and cardboard rolls. Clearly, from an environmental viewpoint, the best use of the thick rigid plastic tape is its reuse for the same purpose.

### Table 3

<table>
<thead>
<tr>
<th>Materials specifications</th>
<th>Amount consumed (kg/year)</th>
<th>Waste specifications</th>
<th>Amount generated (kg/year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rigid plastic tape</td>
<td>2383</td>
<td>Surplus rigid tape</td>
<td>11</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Cardboard rolls</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Plastic (packaging)</td>
<td>18</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Thick rigid plastic tape</td>
<td>2890</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(from other divisions)</td>
<td>Non-existent</td>
</tr>
<tr>
<td>Thicker rigid plastic tape</td>
<td>2890</td>
<td>Surplus rigid tape</td>
<td>11</td>
</tr>
<tr>
<td>Rigid plastic tape</td>
<td>2383</td>
<td>Cardboard rolls</td>
<td>24</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Plastic (packaging)</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>Thick rigid plastic tape</td>
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</tr>
<tr>
<td></td>
<td></td>
<td>(from other divisions)</td>
<td>Non-existent</td>
</tr>
</tbody>
</table>

### Table 4

<table>
<thead>
<tr>
<th>Material specifications</th>
<th>Amount consumed (kg/year)</th>
<th>Waste specifications</th>
<th>Amount generated (kg/year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wooden boards with old dimensions</td>
<td>1,856,059</td>
<td>Non-reusable rigid plastic tape (board packaging)</td>
<td>362</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Non-reusable wood beams (board packaging)</td>
<td>6594</td>
</tr>
<tr>
<td>Wooden boards with new dimensions</td>
<td>1,555,968</td>
<td>Reusable rigid plastic tape (board packaging)</td>
<td>504,956</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reusable wood beams (board packaging)</td>
<td>10,370</td>
</tr>
<tr>
<td>Wooden boards with old dimensions</td>
<td>300,091</td>
<td>Reusable rigid plastic tape (board packaging)</td>
<td>218,165</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Reusable wood beams (board packaging)</td>
<td>10,370</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Wood waste</td>
<td>286,792</td>
</tr>
</tbody>
</table>

3.3. Opportunity for the reduction of wood waste generated in the manufacturing of frames used in the production of doors and dividing panels

This CP opportunity was identified via the material balance sheet for the paneling division, through an analysis of the inputs and outputs of wooden boards used for the manufacturing of wood frames used in the construction of panels and doors. First, the boards are sawed transversally, the ends are removed, and they are cut to the proper length. Next, they are sawed longitudinally with a “multilayer” machine, consisting of a set of five saws, to produce the wood frame sections. Wood waste is created in both operations.

The possible causes for the generation of wood waste were analyzed during the operation of board cutting for frame manufacturing; most of the waste generation observed was due to the use of boards with excess width and length and to the thickness of the saw blades used in the multilayer machine. Therefore, to decrease the generation of wood waste, mainly the great volume of sawdust generated, it was necessary to replace the five saw blades used in the multilayer machine with thinner blades and to use boards with smaller dimensions. These two actions entailed the purchase of saws with thinner blades and boards with smaller dimensions. To provide further benefit from this opportunity, a request was made to the board supplier that the wood beams and the rigid plastic tape used in packaging of the boards be supplied with the appropriate dimensions for reuse as raw materials in other divisions of the company, such that they would no longer be wasted.

The preliminary feasibility study for this CP opportunity demonstrated that it was a relatively inexpensive opportunity of medium complexity, involving changes in raw material and technology. In the technical feasibility study, it was observed that the newly purchased saws had an adequate operational performance, meeting the technical requirements for cutting of the wooden boards. The economic feasibility study indicated that the calculated invested capital recovery period was 0.04 years, assuming an investment of US$ 1785.00 for the purchase of new saws for the multilayer equipment.

After the implementation of this CP opportunity, for annual production of 448,800 panels and 76,200 doors, there was an annual reduction in the consumption of wooden boards of 300,091 kg and reductions of 286,792 kg in the generation of wood waste, 395 kg of rigid plastic tape and 10,370 kg of wooden beams. Regarding the last item, the surplus wooden beams used as packaging that were previously discarded were reused within the company, as listed in Table 4.
As an economic benefit, after the investment recovery period, gains equivalent to US$ 45,542.00 a year were obtained due to a decrease in the consumption of wooden boards of 300,091 kg and due to the reuse of 395 kg of rigid plastic tape and of 10,370 kg of wooden beams in other divisions of the company. For these calculations, the market values of these materials were considered in US$/kg, including the freight value and excluding recoverable taxes. Also considered in calculating the economic benefit of this opportunity was the annual income lost from the sale of 293,386 kg of wood waste, which was usually sold to the ceramics industry for use as fuel in their ovens.

As environmental benefits, the savings in power, raw materials, and necessary inputs for the manufacturing of 395 kg of rigid plastic tape that was previously consumed, the fuel used for its transport from the manufacturer to the company and the delivery of 362 kg of plastic tape waste that was previously generated are highlighted. Other environmental benefits include a reduction in the consumption of wooden boards and beams by 310,461 kg and 293,386 kg of wood waste that was no longer generated. Furthermore, indirect environmental gains include the reduction in the tree harvesting required to supply 310,461 kg of wood annually and the fuel savings for transporting the wooden boards and beams that are no longer consumed (310,461 kg) and the wood and beam wastes that are no longer generated (293,386 kg).

3.4. Opportunity for reductions of effluent generation for the ETEI of the paneling division and of chemical product consumption for the treatment of this effluent

This CP opportunity was identified via the material balance sheet prepared for the paneling division, through analyzing the amount of water as an input, and liquid effluent to the industrial effluent treatment station (ETEI) and the chemical products consumed in effluent treatment as outputs. In the production of panels and doors, water is used for manufacturing glue and for cleaning the glue station (where the glue mix is processed) and the "gluing" equipment. Glue is used to assemble panels and doors and is produced from a mixture of resin, wheat flour, catalyst and water. This water comes from a phreatic well installed at the manufacturing location and from the ETEI, through a reuse of the water produced by effluent treatment in that station. The company has rights to water use issued by the Water Management Institute of Minas Gerais (IGAM).

During the implementation of the CP program, it was observed that the employees of the paneling division repeatedly complained about inefficient operation of the ETEI, which prevented the total reuse of water from the treated effluent. It was demonstrated that the physical-chemical treatment applied to the emitted liquid effluent was not very efficient. In meetings with the CP team of the paneling division, the difficulties identified in effluent treatment in the ETEI were discussed along with possible solutions for the problem. One of the proposed solutions, which was considered one that would definitively solve the problem, was the purchase and installation of a new ETEI for effluent treatment, with an efficiency project to ensure the quality of the treated effluent according to the required environmental disposal standards.

By analyzing the balance sheet of materials and water for this division, especially the volume of water consumed and effluent emitted, another CP opportunity was identified. It was observed that the daily liquid effluent volume emitted due to cleaning of the gluing equipment was much greater than the volume of water consumed in glue manufacturing, where this illustrated the difficulty of developing an efficient treatment of the effluent in the ETEI. Therefore, the purchase of a high-pressure washer was proposed to make cleaning more efficient in the division and to reduce water consumption, thus decreasing the volume of effluent emitted to a level lower than the volume of water consumed in glue manufacturing and thus restoring the ETEI’s capacity for treating the liquid effluent emitted by the paneling division.

The preliminary feasibility study for this CP opportunity showed that it was a simple and inexpensive opportunity, involving a technological change and improved operational practices, for which technical, economic and environmental feasibility studies were conducted. The technical feasibility study was limited to the choice of purchasing a high-pressure washer suitable for the cleaning service of the division. The equipment requirements were that a sufficient working pressure and water flow be provided for appropriate cleaning of the equipment of the paneling division and that the volume of liquid effluent emitted daily not be higher than the water volume consumed in glue manufacturing. The studies conducted after the purchase and use of this new equipment showed that the daily volumes of liquid effluents emitted were drastically reduced and that, due to the greater recycling of treated water in the ETEI, the use of chemical products previously employed for effluent treatment in the station was no longer necessary. The economic feasibility study showed that the calculated invested capital recovery period was 0.48 years, with an investment of US$ 1226.00 for the purchase of a high-pressure washer.

After the implementation of this CP program, for annual production of 448,800 panels and 76,200 doors, a reduction of 200 m³ of water consumption was achieved, with a consequent reduction of the same amount of liquid effluent emitted and sent to the ETEI. Additionally, 356 kg of chemical products that was previously used for effluent treatment in the station was saved annually, as shown in Table 5.

As an economic benefit, after the recovery period for the investment had passed, an annual gain of US$ 2539.00 was obtained, which corresponds to the sum of the costs saved by the reduced water consumption (200 m³) from the phreatic well and the purchase of 356 kg of chemical products. In these calculations, the cost per cubic meter of water from the phreatic well pumped into the factory and the market value of the previously purchased chemical products, in US$ per kilogram, including the freight and excluding recoverable taxes, were used. It was also noted that a secondary economic benefit obtained was elimination of the need for a new effluent treatment station, at the budgeted cost of US$ 65,477.00, and that there was a reduced possibility of the occurrence of infraction notices and fines by the environmental regulating agency due to the total reuse of treated effluent within the factory.

<table>
<thead>
<tr>
<th>Material specifications</th>
<th>Amount consumed (m³/year) and kg/year</th>
<th>Effluent specifications</th>
<th>Amount emitted (m³/year)</th>
<th>Before CP</th>
<th>After CP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water from phreatic well</td>
<td>310 m³ 356 kg</td>
<td>Paneling effluent</td>
<td>200 m³</td>
<td></td>
<td></td>
</tr>
<tr>
<td>ETEI chemical products</td>
<td>100 m³ 0 kg</td>
<td>Paneling effluent</td>
<td>0 m³</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Water from artisan well</td>
<td>200 m³ 356 kg</td>
<td>Paneling effluent</td>
<td>200 m³</td>
<td>Benefit obtained</td>
<td></td>
</tr>
</tbody>
</table>
As an environmental benefit, the reduction in water consumption from the phreatic well of 200 m³ is highlighted, as well as the discontinued use of 356 kg of chemical products, providing reductions in handling risks and environmental contamination as a consequence of their use.

### 3.5. Opportunity for the reduction of mud generation in the ETEI of the paneling division

This CP opportunity was identified via the material balance sheet prepared for the paneling division by analyzing the quantified output of mud generated in the ETEI. The glue consumed in the production of panels and doors is prepared, as mentioned before, at the glue station and is made available for use through the “gluing” equipment. The ETEI of the paneling division receives only the effluent coming from the cleaning of the glue kitchen and the gluing equipment; therefore, this is the fraction that is decanted at the treatment station and transformed into mud, originating exclusively from the prepared glue that was not used in the manufacturing process.

During the meetings conducted with the CP team, where the sources and possible causes of the huge generation of mud in the ETEI were discussed, it was concluded that most of it did not come from cleaning of the glue kitchen equipment and the gluing equipment but rather from glue that was disposed of before being used on the production line. It was also concluded that, during glue production and in the assembly and gluing of panels and doors, there were no controls or standards for operational processes; i.e., the operations were conducted based only on the experience of the employees in the division. It was found that a lack of good production practices and appropriate controls at the glue manufacturing site were the main causes of glue waste and, consequently, of mud generation in the ETEI.

As actions proposed for this CP opportunity, documents for the standardization of operational practices used in glue manufacturing and in the gluing of panels and doors were prepared; laboratory tests were also introduced for quality analysis of the produced glue and the raw materials used. Laboratory tools and equipment were purchased for use during glue preparation to decrease the generation of glue waste.

The feasibility study for this CP opportunity showed that it was an opportunity of average complexity with low cost, involving changes in operational practices, for which technical, economic and environmental feasibility studies were conducted. The technical feasibility study demonstrated that this CP opportunity, among the five discussed in this study, required the most training for employees because it was mainly concerned with the adoption of good operating practices and training for the routine accomplishment of laboratory tests of the raw materials used and of the glue itself. The economic feasibility study indicated that the calculated invested capital recovery period was 0.10 years, with an investment of US$ 1785.00 in laboratory tools and equipment and training for the relevant employees.

After the implementation of this CP program, for annual production of 448,800 panels and 76,200 doors, a reduction of 24,279 kg in the generation of mud in the ETEI was obtained, as shown in Table 6. As an economic benefit, after the investment recovery period, an annual saving of US$ 14,568.00 was obtained by eliminating glue waste, with a consequent reduction in the generation of mud in the ETEI, based on equating the value of a kilogram of mud to that of a kilogram of glue. I.e., US$ 0.60/kg (for values from December 2010). Another economic benefit came related to the disposal cost of the generated mud. The annual cost estimated for the transport and disposal of 24,279 kg of mud in landfills was US$ 2913.00 (US$ 120.00/t, at the December 2010 price). According to an analytic report by a laboratory accredited by the Brazilian National Standards Organization (ABNT), using the standard for solid waste classification (ABNT NBR 10004), which classifies solid wastes according to hazard risk, considering its potential risks to the environment and public health, so that they can be properly managed, the generated mud has a II A classification, i.e., a nonhazardous and non-inert material.

As environmental benefits, annual savings in water consumption from the phreatic well and in raw materials used in glue manufacturing were obtained in proportion to the 24,279 kg of mud that was no longer being generated. It is also important to consider the reductions in power consumption, raw materials and inputs necessary for the production of the materials that constituted this saved glue and the power used for pumping water from the phreatic well that was no longer consumed. Another environmental benefit obtained relates to the elimination of storage, transport and landfill disposal operations for the mud from the ETEI, resulting in the expansion of the useful life of landfills and reductions in fuel consumption for its transport and the risk of environmental accidents during handling.

### 3.6. Overall results obtained in the paneling division with CP programs

The environmental and economic benefits that were obtained with the implementation of the five CP programs in the paneling division of the Mod Line factory after the financial investments recovery periods are compiled in Table 7. The comparison between the data in Table 1 and the results in Table 7 reveals the gains: (1) an economy of 327,699 kg in materials, which represents 3% of the annual consumption in the paneling division, (2) a saving of 204 m³ in water, which represents 66% of the total that had been used up annually, (3) a reduction of 325,277 kg in solid waste generation, which represents 23% of the refuses produced every year before the CP program, (4) a decrease of 200 m³ in effluents, which represents 93% of the previous annual emissions.

The global financial investment was around US$ 13,130.00, and the payback on it was longer than a year only in the case of reduction in the generation of rigid plastic tape waste in the packaging of panels and doors. The total annual return was around US$ 75,100.00; considering that 448,880 panels and 76,200 doors were manufactured, it means an average lessening of production costs of US$ 0.14 per unit.

Another indicator is the number of adult trees cut down in order to meet the demand for materials. It took into account two aspects. First, the reduction in the amount of corrugated cardboard used: according to the Brazilian Association of Pulp and Paper every 1000 kg of that paper requires 15 mature trees, since Mod Line could save 4789 kg of corrugated cardboard annually, 72 adult trees

<table>
<thead>
<tr>
<th>Material specifications</th>
<th>Amount received (kg/year)</th>
<th>Waste specifications</th>
<th>Amount emitted (kg/year)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Effluent (water + glue)</td>
<td>Not quantified ETEI Mud 24,279 Before CP</td>
<td>ETEI Mud 45,236</td>
<td>Before CP 20,957 After CP 14,568</td>
</tr>
</tbody>
</table>

* Quantification made only for glue (using the estimated composition of 4 m³ of water + 20,079 kg of resin, catalyst and wheat flour).*
per year will no longer be cut, at least not for that purpose. Second, the diminution in the wood consumption in the manufacture of doors and partition panels: 518 m³ less wood implies 3851 more standing pine trees.

The last indicator is the reduction in the greenhouse gases (GHG) emissions, which is a consequence of the reduction in the need of transport and therefore, in diesel oil consumption. The CP program in Mod Line could prevent 13,100 kg of carbon dioxide equivalent emissions.

To calculate the reduction in carbon dioxide equivalent emissions, an average distance from the material distributors and suppliers to the Mod Line factory equal to 500 km and an average distance from the Mod Line factory to the waste disposal places equal to 40 km were considered. Since the trucks can carry approximately 27,000 kg of materials or waste, the total distance traveled yearly is around 6550 km. Moreover, we assume that 1 L of diesel oil emits 1.4 kg of carbon dioxide equivalent to the atmosphere (Soares et al., 2009) and that the average consumption of fuel is around 2 km L⁻¹.

In order to obtain a significant environmental benefit, the CP actions implemented in Mod Line factory, which has only 15% of Brazilian doors and partition panels market, could be extended to almost all wooden furniture industries in Brazil, since their manufacturing processes are very similar.

4. Conclusions

CP programs are a powerful tool in the quest for eco-efficiency, as they can result in big reductions in both material, water waste, and energy wastage.

Identifying CP opportunities within the manufacture processes and implementing them at the start of the industrial operation shall minimize environmental impacts and financial losses in the near future. Moreover, the continuity of the program should be easier because the company’s senior managers and the CP team were more motivated and confident about the positive results of the CP program.

The CP methodology allies financial gains with environmental protection, which is a crucial factor to its adoption by the companies in general and by Mod Line in particular.

Throughout this study, it was observed that there was an increase in the environmental awareness of the paneling division employees and the industry managers. Currently, Mod Line has an environment department and is working to implement more sustainable CP productions practices in all manufacture divisions.

In order to support on-going progress in the implementation of CP, at least one person that knows CP processes, the concepts and the phases should be appointed in order to fulfill the program, to lead the CP team, the employees and the managers, to monitor the CP program development, and to report on improvements and accomplishments.

Another important element for the successful implementation of a CP methodology in a company is the choice of an appropriate index for material and water consumption or of the emissions of solid waste and liquid effluent on a production basis, with which the monitoring and the verification of the results of CP application can be conducted. The importance of such indices is related to obtaining information about “how things are really working”, and their use is an excellent way of motivating employees to take part in the actions prescribed in CP programs. In this study, it was observed that it was mainly after the adoption of index spreadsheets on the emission and consumption of materials, for example, for mud generation in the ETEI and water consumption due to panel and door production, and the monthly follow-up of results recorded in those spreadsheets, that the engagement of employees adopting new production practices in the paneling division resulted in better performance.

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